



**“The CalChamber’s creativity, dedication and solid working relationships in Sacramento are the cornerstones of its success at advocating for all sectors of the economy and regions of the state.”**

Donna L. Lucas  
 President and Chief Executive Officer  
 Lucas Public Affairs  
 2021 CalChamber Chair

**CAPITOL WATCHDOG**

Each year, the CalChamber tracks close to 3,000 legislative proposals on behalf of member businesses.

**MAJOR VICTORIES**

CalChamber scores major victories for employers through targeted advocacy and political action. See [www.calchamber.com/majorvictories](http://www.calchamber.com/majorvictories)

**ABOUT US**

CalChamber is the largest broad-based business advocate in California, working at the state and federal levels to influence government actions affecting all California business. As a not-for-profit, we leverage our front-line knowledge of laws and regulations to provide affordable and easy-to-use compliance products and services.

**FOR MORE INFORMATION**

Contact Drew Savage,  
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# Advocacy Return on Investment

## 2021 Sample Return on Investment for CalChamber Members

Government-run health care stalled (AB 1400)	\$200 billion
Costly leave expansion mandates stopped or amended (AB 995, AB 95, AB 1041)	\$44.6 billion
Massive tax increase stalled (AB 310, AB 1253, ACA 8)	\$22.3 billion
Mandatory bonuses for health care workers stopped (AB 650)	\$7 billion
Oil and gas development ban stopped (SB 467)	\$3.5 billion
Massive corporate tax increase stopped (AB 71)	\$2.4 billion
Automated decision systems assessment mandate for public contracts stopped (AB 13)	\$2 billion
Restrictions on personal health devices stopped (AB 1252, AB 1436)	\$1 billion
Costly health care coverage mandate amended (AB 570)	\$829.36 million
Changes encouraging unemployment insurance fraud and increasing fund insolvency stopped (AB 548)	\$500 million
Unworkable restrictions on smart speakers stopped (AB 1262)	\$500 million
Health care mandate on chronic diseases stopped (SB 568)	\$126.348 million
Costly mandate to create state-run medical provider network amended (AB 1465)	\$65 million
Health care cost increase due to insulin-related mandates stopped (SB 473, AB 97)	\$32.666 million
Health care premium increases due to changes affecting autism services stopped (SB 562)	\$4.3 million
<b>Total Definable Return</b>	<b>\$284.857 billion</b>

**Return Per California Employee: \$19,921**

## Other Savings from Legislation Stopped or Amended

### Litigation Threats

#### \$125,000 per lawsuit prevented

- Forced unionization of agricultural employees vetoed (AB 616)
- Criminal liability for good faith mistakes amended (AB 1003)
- Onerous return to work mandate amended and vetoed (AB 1074)
- Public shaming of employers stopped (AB 1192)
- New, uncapped leave and discrimination classification stopped (AB 1119)
- Mandate to pay for employee child care stopped (AB 1179)
- Significant expansion of family leave and paid sick leave amended and stopped (AB 1041)

### Broad-Based Returns

Housing development bans stopped (AB 1295, SB 55, SB 499)

Lower voter threshold to increase property taxes stopped (ACA 1)

Dismantling of franchise system in California stopped (AB 257)

Expanded liability for products made or sold by another business stopped (AB 1182)

Unemployment insurance fraud deterrent bill signed (AB 110)

Requirement for Employment Development Department to prepare for future recessions signed (SB 390)

Legislation allowing required notices to be provided electronically to telecommuting employees signed (SB 657)

Advocacy on supply chain crisis — including contact with state and federal officials, and virtual meeting pointing out port and shipping short- and long-term challenges — led to state and federal agencies taking practical steps toward managing the supply chain more effectively.

Significant impact on export/import activities valued at \$552 billion a year combined.